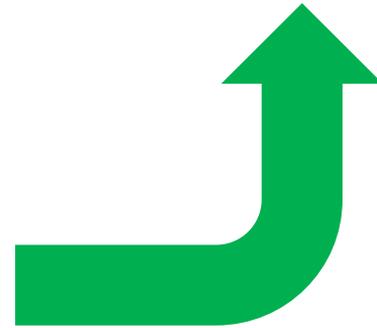


Hello.

Writer.

Reader.

English major.



**Moby Dick
is trash.**

* Cliff Lewis, noted writer

Dreamer.
Storyteller.
Man of letters.







Pull On Volume

Push On-Lock Color

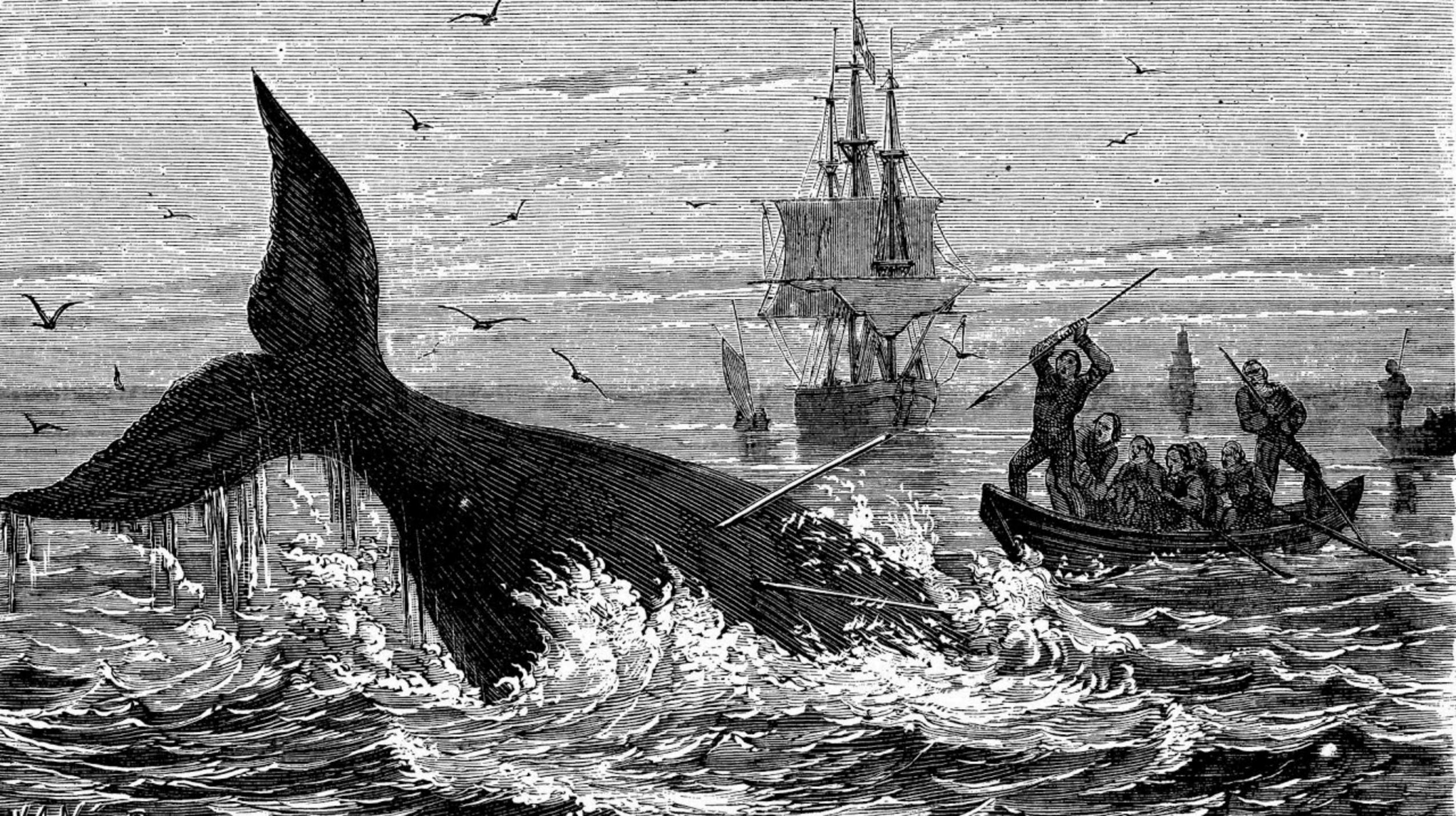
Push AFT Tilt

Bright

Color

VHF

UHF





24

Evening

Bus ride

Silent reading

Lunch

Bus ride



1

Evening
Bus ride
Silent reading
Lunch
Bus ride

**Moby Dick
is trash.**

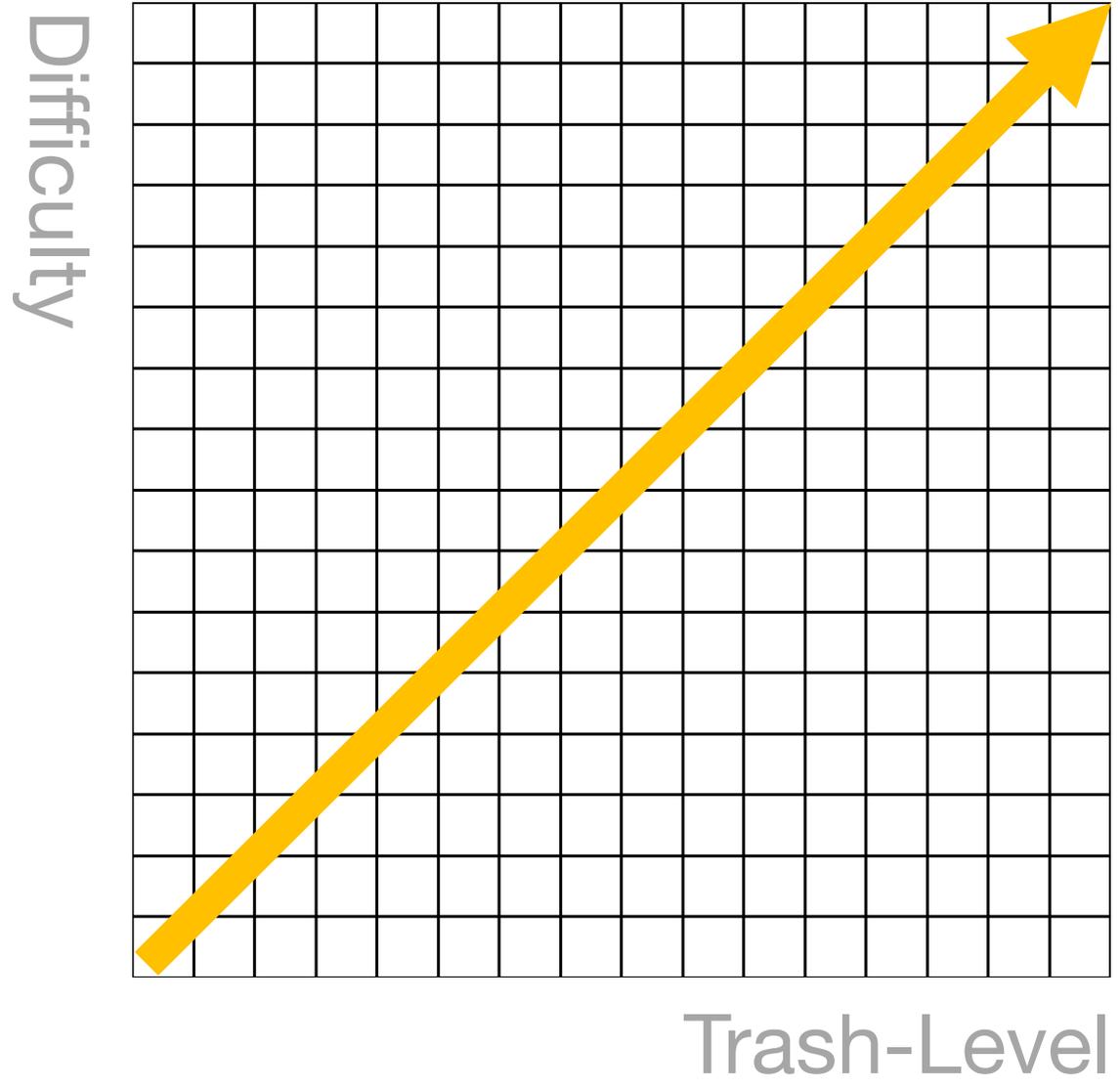
Not
Moby Dick
Level.

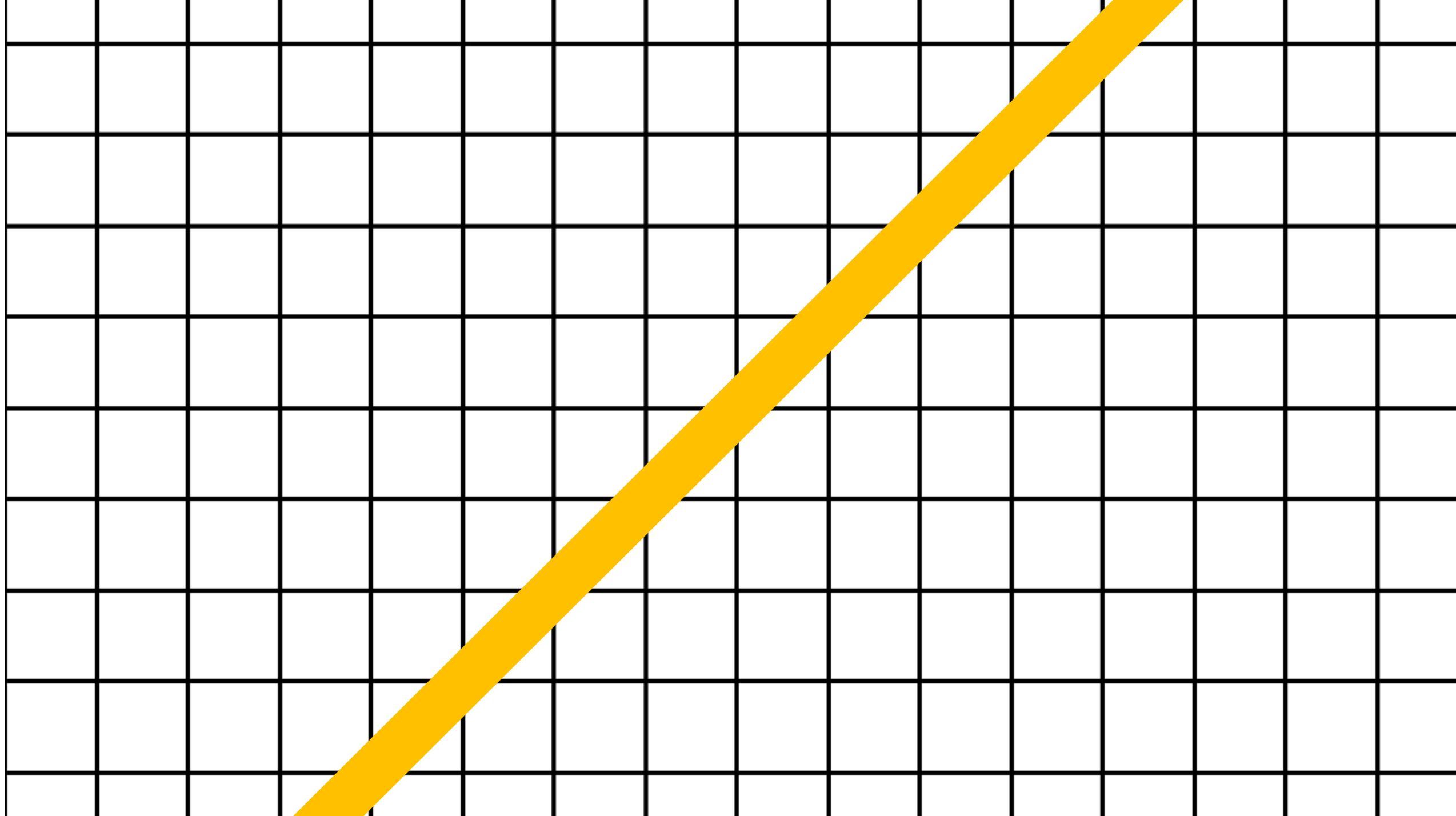


Inaccessible =

Useless =

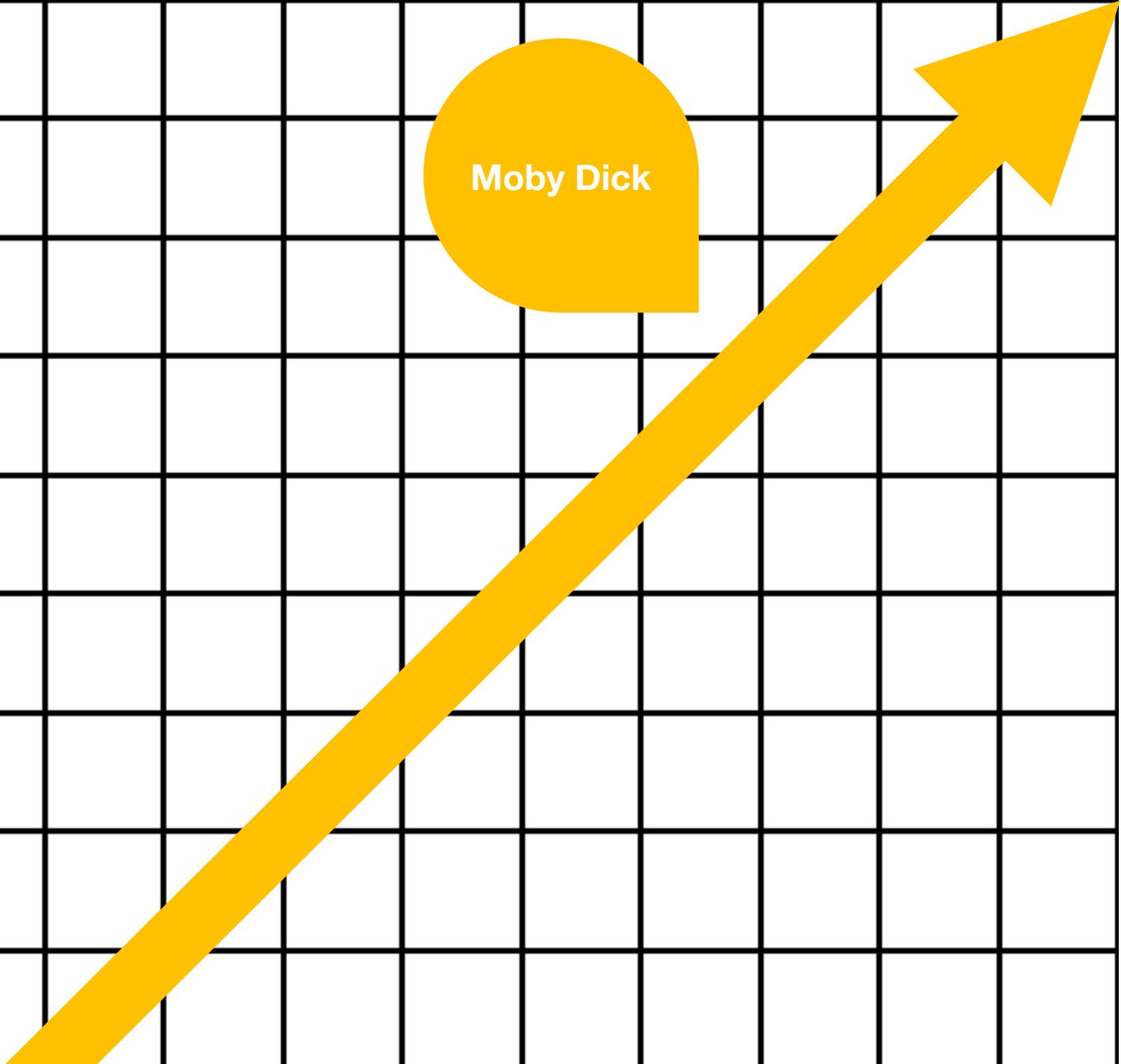
Trash.





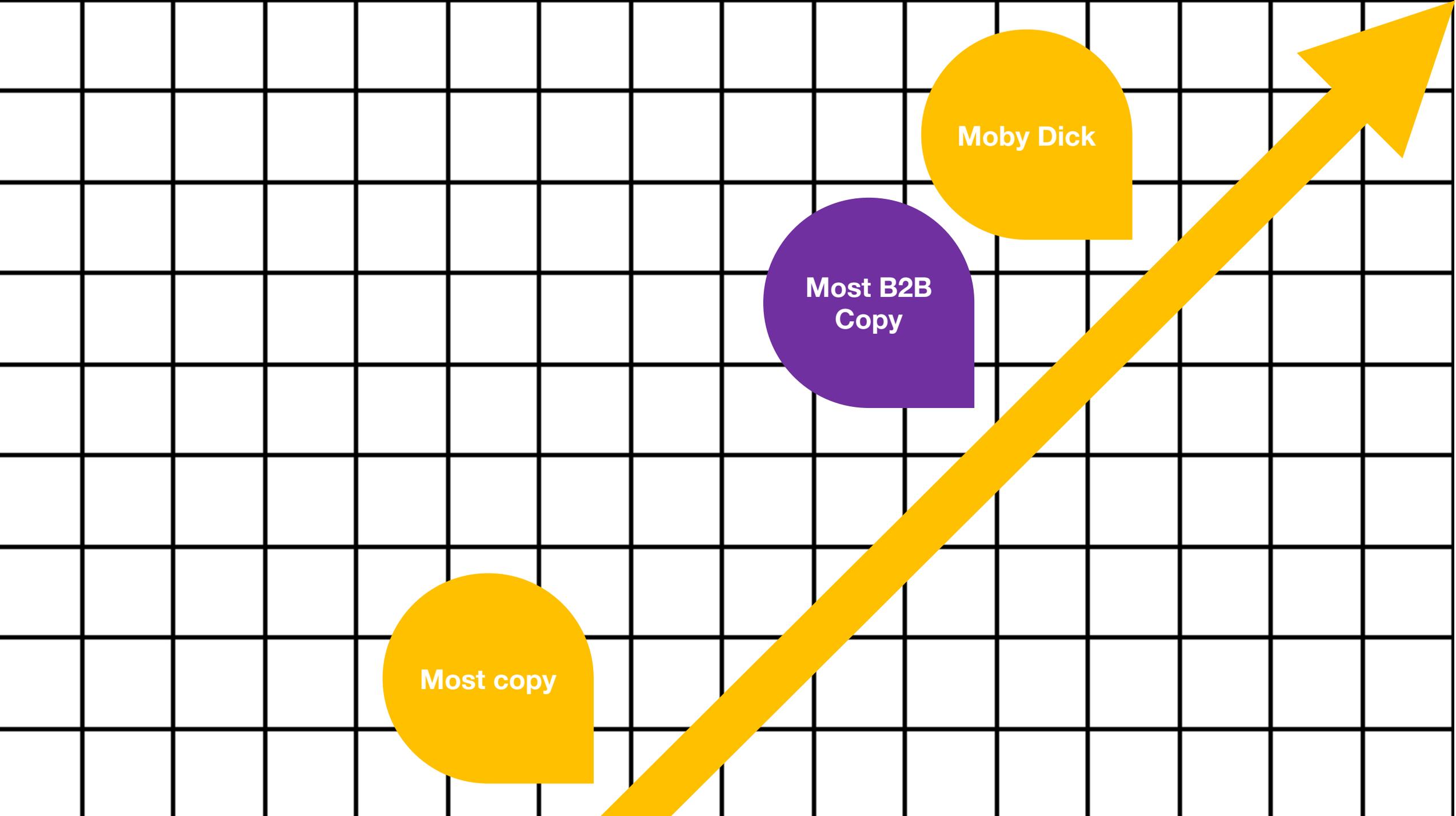


Most copy



Most copy

Moby Dick



Most copy

Most B2B
Copy

Moby Dick



The Engineer.



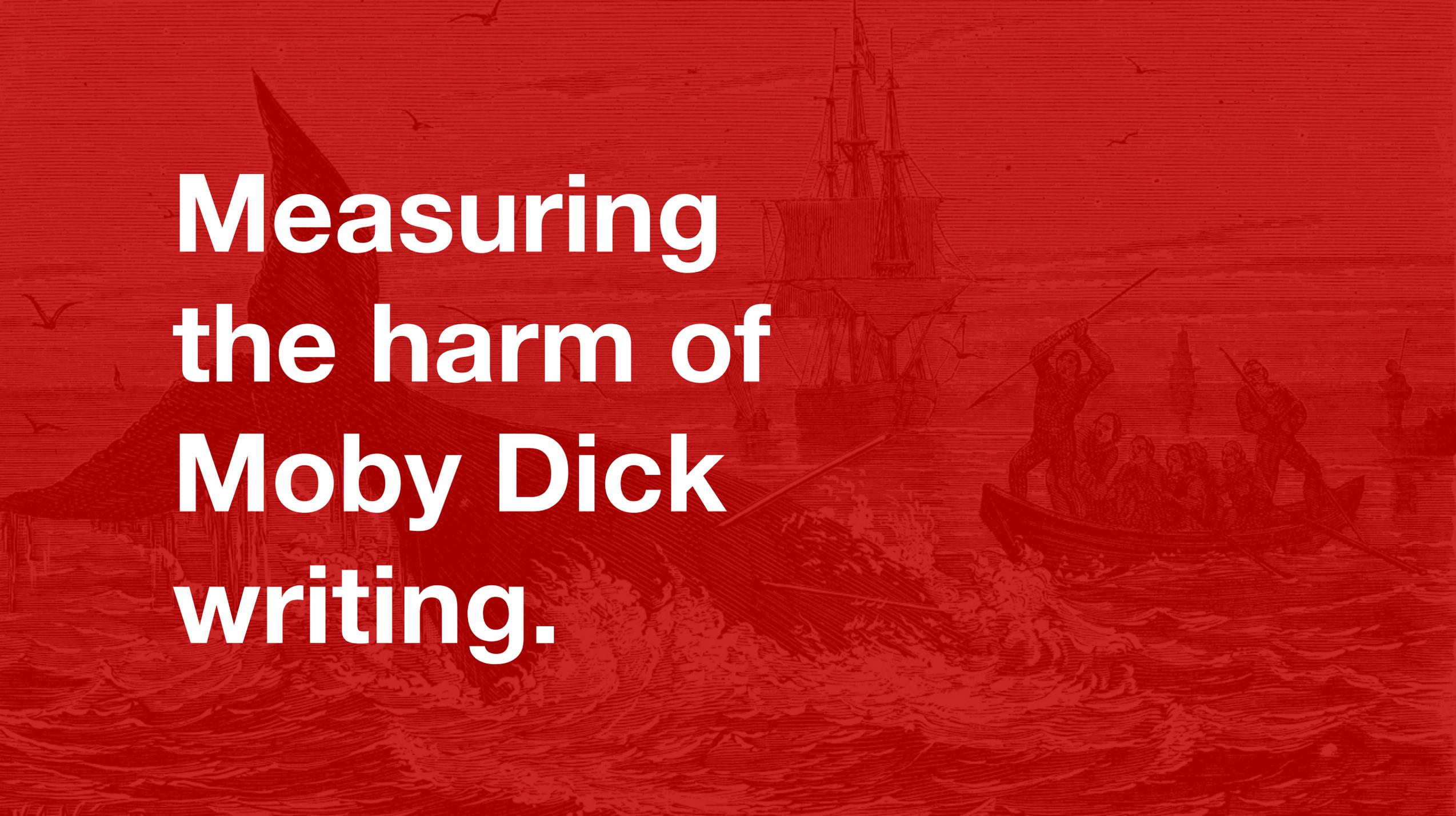
The Engineer.



The large importance attached to the harpooneer's vocation is evinced by the fact, that originally in the old Dutch Fishery, two centuries and more ago, the command of a whale ship was not wholly lodged in the person now called the captain, but was divided between him and an officer called the Specksnyder.



With our core competency focused on supporting customer firms with low to medium capacity systems delivering critical highspeed and precision enterprise applications, Initech thoughtfully leverages decades of expertise to support its customers in improving systems so that they are standards-compliant as well as fiscally sound and perfectly scalable.



**Measuring
the harm of
Moby Dick
writing.**



Adobe

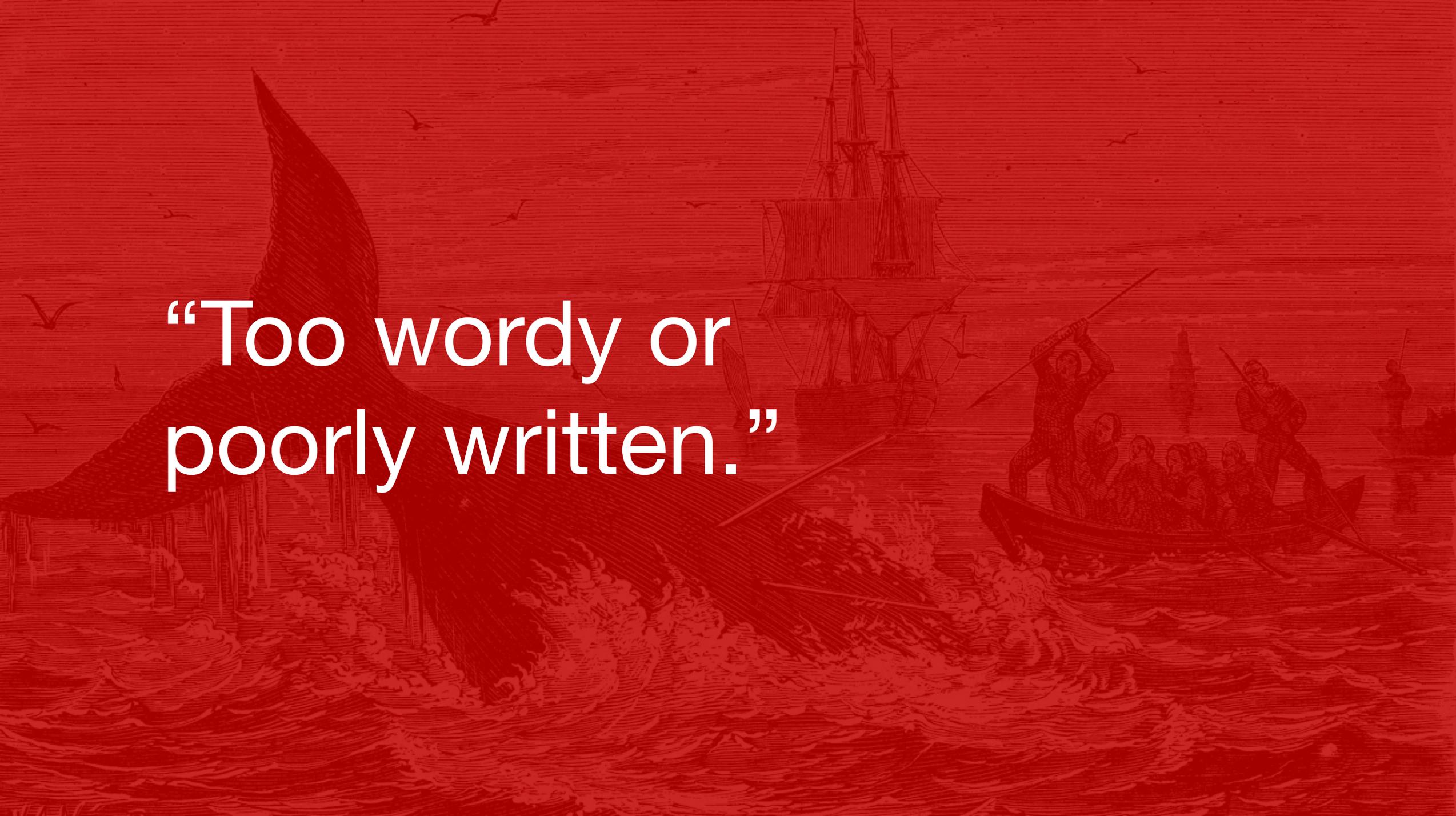
**What's most
annoying in
content?**



Adobe

#1 answer.

+11 margin.



“Too wordy or
poorly written.”



Keep you from buying?





Keep you from buying?

3

in

5





BAD NEWS FOR ENGINEERS

**Writing
matters.
A lot.**



GOOD NEWS FOR ENGINEERS

**Writing =
Math.**



“The ability of military personnel to understand narrative technical material has for many years been a problem.”



083161

NAVAL TECHNICAL TRAINING COMMAND

RESEARCH BRANCH REPORT 8-73

DERIVATION OF NEW READABILITY FORMULAS (AUTOMATED READABILITY INDEX, FOG COUNT AND FLESCH READING EASE FORMULA) FOR NAVY ENLISTED PERSONNEL

FEBRUARY 1975

AD A 006655



APPROVED FOR PUBLIC RELEASE
DISTRIBUTION UNLIMITED

CHIEF OF NAVAL TECHNICAL TRAINING
NAVAL AIR STATION MEMPHIS - MILLINGTON, TN

REPRODUCED BY
NATIONAL TECHNICAL
INFORMATION SERVICE
U. S. DEPARTMENT OF COMMERCE
SPRINGFIELD, VA. 22161

INTRODUCTION

The ability of military personnel to understand narrative technical material has for many years been a problem. Studies conducted by all three military services have verified that the material that must be comprehended to do the job is written at a level of difficulty well above the reading ability of the man reading the material (Kincaid, 1967; Smith & Kincaid, 1970; Klare, 1963; Caylor, Sticht, Fox & Ford, 1972; Carver, 1973a, Duffy & Nugent, 1974). The effects of faulty communication are well known and disastrous. One recent Air Force study (Johnson, Relova & Stafford, 1972) has traced many costly errors to the reading difficulty level of the instruction in manuals to be followed. The more difficult the material, the more mistakes were made.

There are two basic ways to improve comprehension of written material by Navy personnel. The first is to improve the reading ability of the man using the material either by remedial instruction or by selecting men who have high reading ability. Remedial instruction requires a great deal of effort for significant gains in reading ability to be achieved. Selecting personnel with high reading abilities is getting progressively more difficult both because the average high school graduate is not reading as well as ten years ago and because of the new all-volunteer concept in the military services. Carver (1973b) estimates that the average reading ability of Navy enlisted personnel is about the ninth grade. Pinning (1974) estimated this reading ability to be 10.0 and projected that it would fall to 9.0 by the 1979-1982 time frame. Duffy and Nugent (1974) measured the reading ability

to do the job is written at a level of difficulty well above the reading ability of the man reading the material (Kincaid, 1967; Smith & Kincaid, 1970; Klare, 1963; Caylor, Sticht, Fox & Ford, 1972; Carver, 1973a, Duffy & Nugent, 1974). The effects of faulty communication are well known and disastrous. One recent Air Force study (Johnson, Relova & Stafford, 1972) has traced many costly errors to the reading difficulty level of the instruction: in manuals to be followed. The more difficult the material, the more mistakes were made.

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED] The effects of faulty communication are well known and
disastrous. [REDACTED] (11-1-63, 65-1-1072)

[REDACTED]

[REDACTED]. The more difficult the material, the more
mistakes were made.

083161

NAVAL TECHNICAL TRAINING COMMAND

RESEARCH BRANCH REPORT 8-75

DERIVATION OF NEW READABILITY FORMULAS (AUTOMATED
READABILITY INDEX, FOG COUNT AND FLESCH READING
EASE FORMULA) FOR NAVY ENLISTED PERSONNEL

FEBRUARY 1975



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AD A 006655

THE GOLD STANDARD

Flesch-Kincaid
Grade-Level
Test

$$206.8335 - (1.015 \times ASL) - (84.6 \times ASW)$$

TARGET READING LEVEL

9 - 10





**But what
about me?**

NN/g
1998
2018
years

THE GOLD STANDARD

**Plain Language
Is for Everyone,
Even Experts
(2017)**

TARGET READING LEVEL

10 - 12



TARGET READING LEVEL

“No one has ever complained that a text was too easy to understand.”



TARGET READING LEVEL

9 - 12



Four Formulas
for Better
Writing

FORMULA 1

(Any sentence) \leq 25 words

Your sentences
are too damn long. 🙄💋

25

FORMULA 1

Limit each
sentence to 25
words.



**But what
about —**

FORMULA 1

EXCEPTION A

Cataloguing (a.k.a. Listing)



By the time she was six years old, the only books Matilda had not read were Love in a Time of Cholera, Are You There God? It's Me, Margaret, and A Heartbreaking Work of Staggering Genius. (36 words)

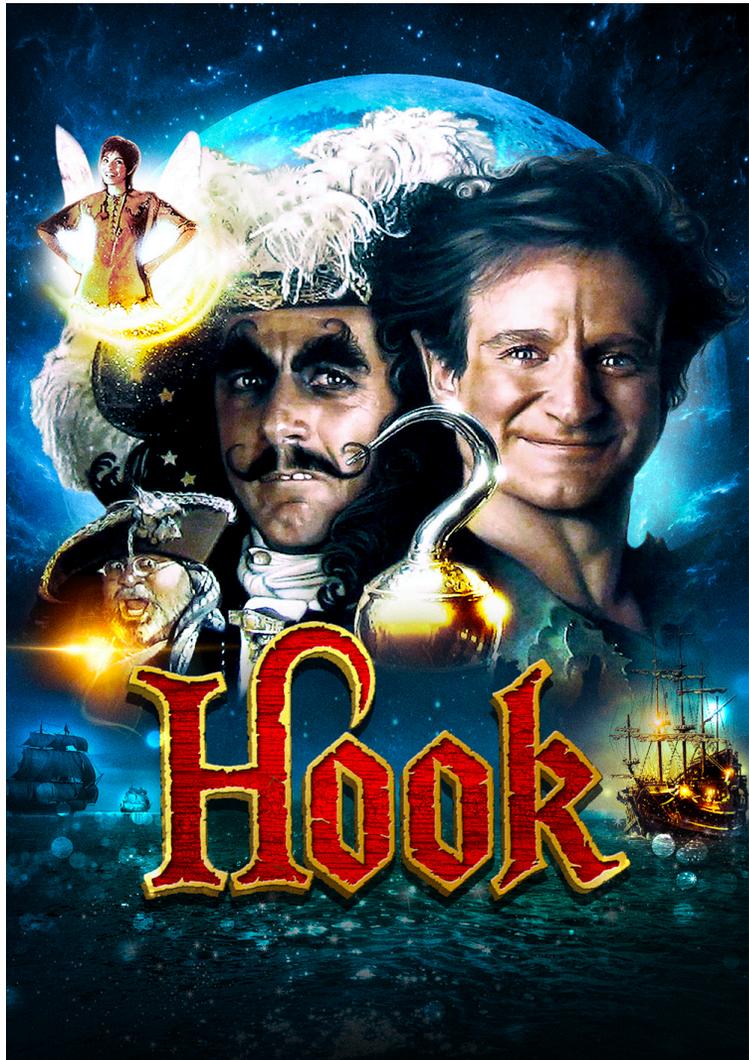


By the time she was six
years old, the only books
Matilda had not read
were Love in a Time of
Cholera, Are You There
God? It's Me, Margaret,
and A Heartbreaking
Work of Staggering
Genius. (22 words)

FORMULA 1

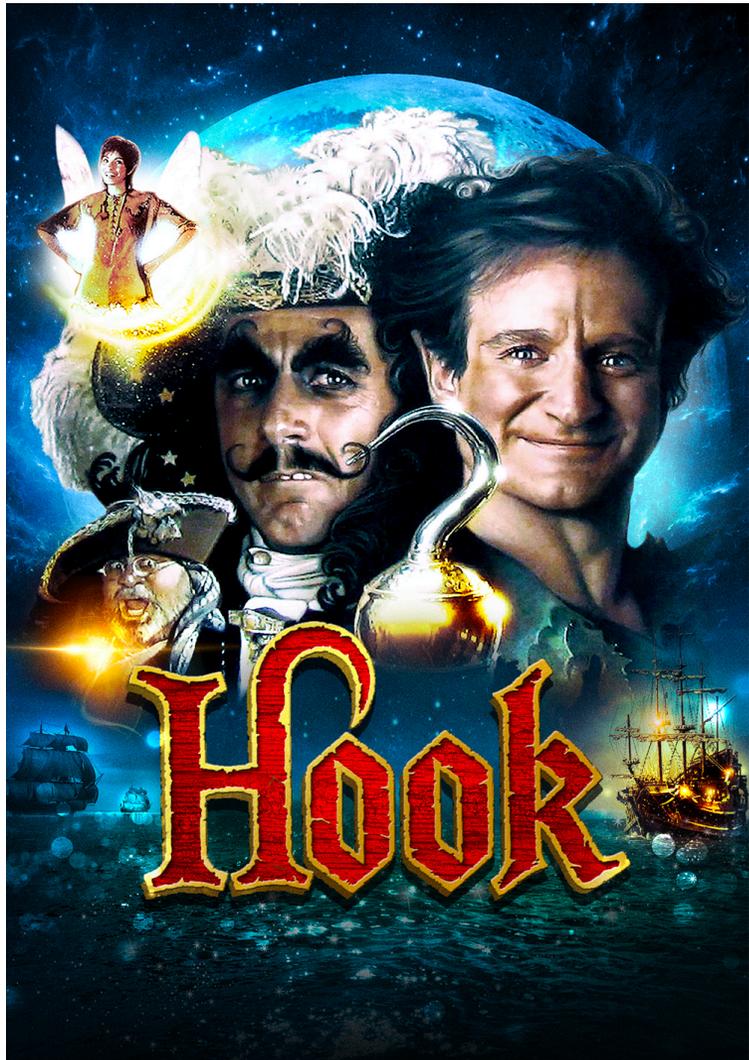
EXCEPTION B

Using “and” or “but” to
add 2 sentences together.



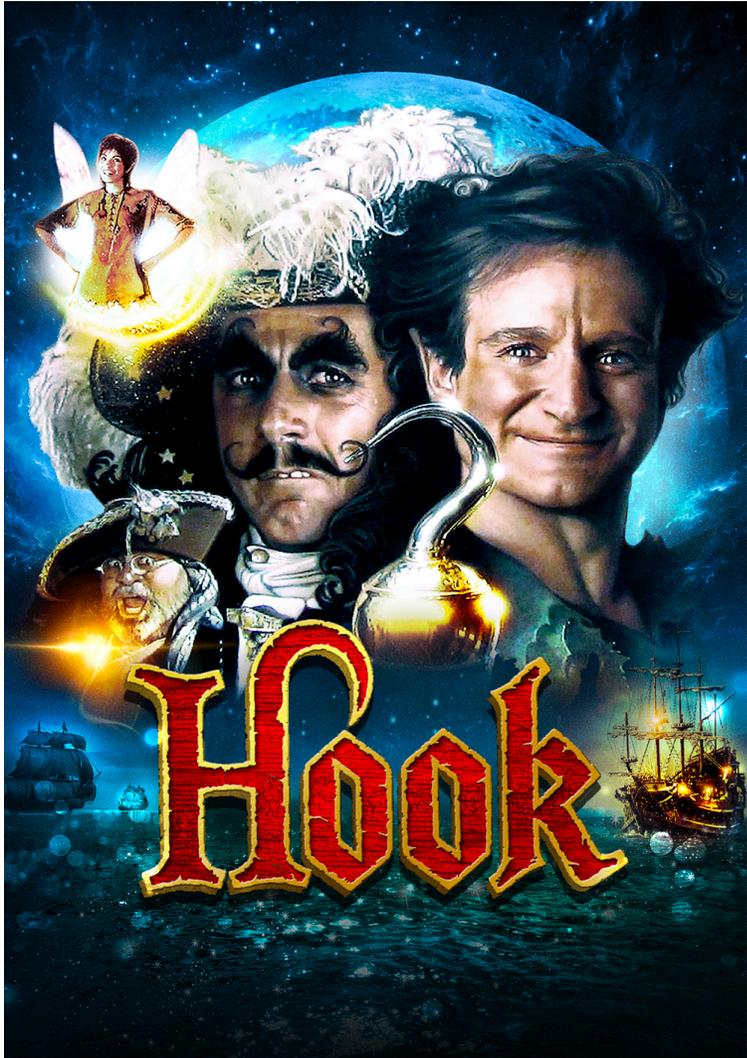
I refuse to believe that Steven Spielberg has ever released a bad movie, but plenty of film critics would argue that Spielberg's Hook was in, in fact, quite bad.

(29 words)



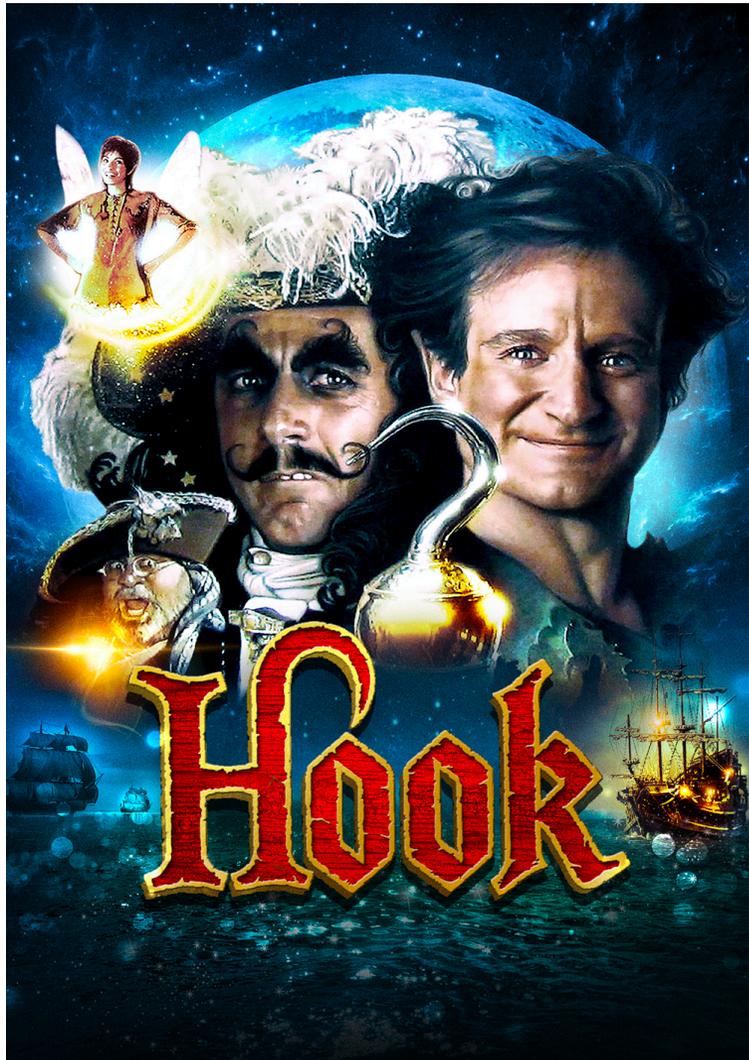
I refuse to believe that Steven Spielberg has ever released a bad movie.

(13 words)



Plenty of film critics would argue that Spielberg's Hook was in, in fact, quite bad.

(15 words)



I refuse to believe that Steven Spielberg has ever released a bad movie, but plenty of film critics would argue that Spielberg's Hook was in, in fact, quite bad.

(13 + but + 15)

25

FORMULA 1

Limit each sentence to 25 words.

HOW TO FIX IT

Due to the fact that I am a very big fan of Milli Vanilli, at the present time I am the owner of several different pieces of Milli Vanilli merchandise, including a rare branded mood ring from their 1990 world tour. (41 words)

HOW TO FIX IT

- ❑ Omit needless words

Due to the fact that I am a very **big fan of Milli Vanilli**, at the present time I am the owner of **several different pieces of Milli Vanilli merchandise**, including a rare branded mood ring from their 1990 world tour. (41 words)

HOW TO FIX IT

- ❑ Omit needless words

Because I am a big fan of Milli Vanilli, I now own several pieces of Milli Vanilli merchandise, including a rare branded mood ring from their 1990 world tour. (29 words)

HOW TO FIX IT

- ❑ Omit needless words
- ❑ Split the sentence in 2

Because I am a big fan of Milli Vanilli, I now own several pieces of Milli Vanilli merchandise, including a rare branded mood ring from their 1990 world tour. (29 words)

HOW TO FIX IT

- ❑ Omit needless words
- ❑ Split the sentence in 2

Because I am a big fan of Milli Vanilli, I now own several pieces of Milli Vanilli merchandise. I even own a rare branded mood ring from their 1990 world tour. (18 words. 13 words.)

25

FORMULA 1

Limit each sentence to 25 words.

FORMULA 1

(Any sentence) \leq 25 words

FORMULA 2

$$\frac{(\text{Word-count})}{(\text{Sentence count})} = 15$$

You are reading an example of a sentence containing no more or less than twenty-five words written in the English language by a human engineer. This particular human engineer remained compliant with the standards set forth by Formula 1 of the “Writing is Math” system proposed by one Cliff Lewis.



Too damn long.



15

FORMULA 2

**Limit average
sentence length
to 15 words.**

FORMULA 2

BONUS RULE

**Only repeat sentence length
when repetition is intentional.
Otherwise, diversify.**

You are reading an example of a sentence containing no more or less than twenty-five words written in the English language by a human engineer. This particular human engineer remained compliant with the standards set forth by Formula 1 of the “Writing is Math” system proposed by one Cliff Lewis.



FORMULA 2

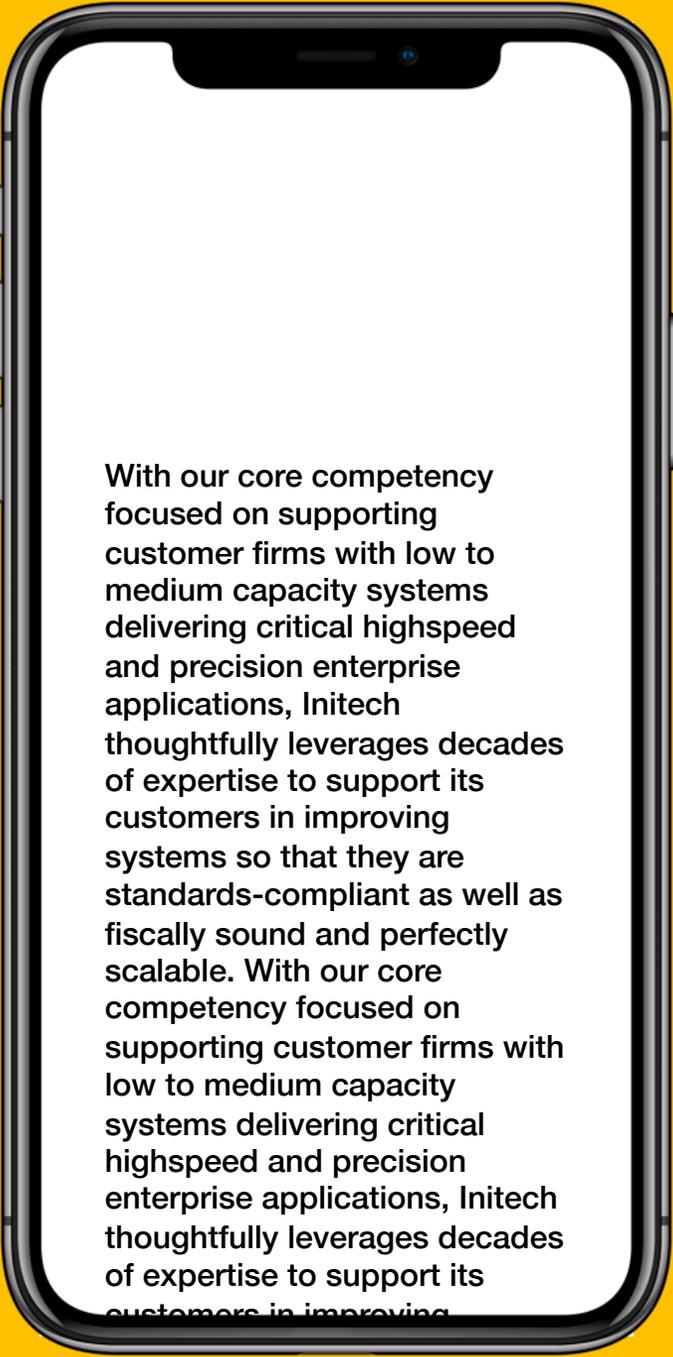
$$\frac{(\text{Word-count})}{(\text{Sentence count})} = 15$$

FORMULA 3

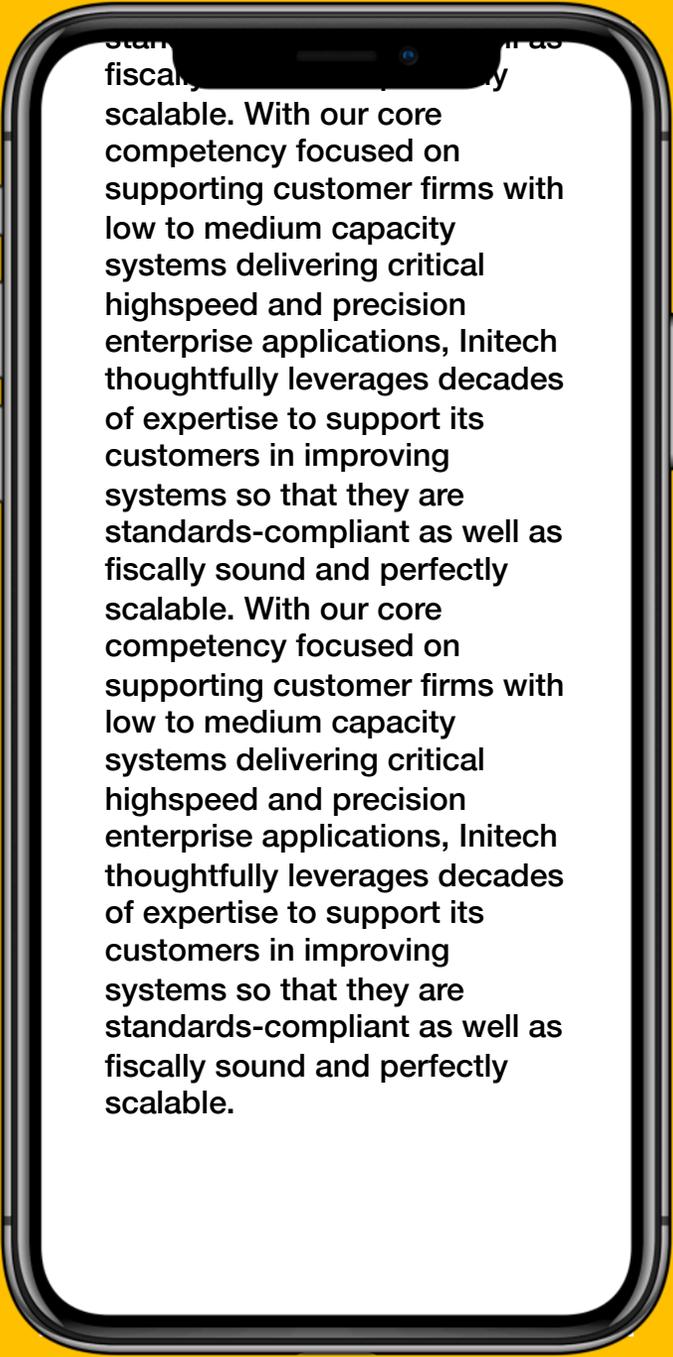
(Any paragraph) \leq 75 words

Your paragraphs
are too damn long.





With our core competency focused on supporting customer firms with low to medium capacity systems delivering critical highspeed and precision enterprise applications, Initech thoughtfully leverages decades of expertise to support its customers in improving systems so that they are standards-compliant as well as fiscally sound and perfectly scalable. With our core competency focused on supporting customer firms with low to medium capacity systems delivering critical highspeed and precision enterprise applications, Initech thoughtfully leverages decades of expertise to support its customers in improving



scalable. With our core competency focused on supporting customer firms with low to medium capacity systems delivering critical highspeed and precision enterprise applications, Initech thoughtfully leverages decades of expertise to support its customers in improving systems so that they are standards-compliant as well as fiscally sound and perfectly scalable. With our core competency focused on supporting customer firms with low to medium capacity systems delivering critical highspeed and precision enterprise applications, Initech thoughtfully leverages decades of expertise to support its customers in improving systems so that they are standards-compliant as well as fiscally sound and perfectly scalable.

75

FORMULA 3

Limit each
paragraph to
75 words.

A green circle with a thick border containing the number 25 in a bold, green, sans-serif font.

25

A blue circle with a thick border containing the number 15 in a bold, blue, sans-serif font.

15

A yellow circle with a thick border containing the number 75 in a bold, yellow, sans-serif font.

75

FORMULA 4

1 (thought) = 1 (sentence)

Two thoughts:

With a commitment to sustainable business practices, Initech is the only IT firm entirely focused on the water treatment industry.



Align your thoughts:

As the the only IT firm entirely focused on the water treatment industry, sustainable business practices are a natural part of what we do.



Split your thoughts:

Initech is the only IT firm entirely focused on the water treatment industry. We are also unmatched in our commitment to sustainable business practices.





FORMULA 4

One thought
per sentence.

**Moby Dick
is trash.**

**But I am
smart.**



Four Formulas
for Better
Writing

25

15

75

1

25

Limit each sentence to 25 words.

15

Average sentence length of 15 words.

75

Limit each paragraph to 75 words.

1

One thought per sentence.



**But does
it work?**

Readability Statistics	
Counts	
Words	3,163
Characters	15,341
Paragraphs	20
Sentences	104
Averages	
Sentences per Paragraph	5.2
Words per Sentence	30.4
Characters per Word	4.6
Readability	
Flesch Reading Ease	58.4
Flesch-Kincaid Grade Level	9.9
Passive Sentences	14.4%
<input type="button" value="OK"/>	

TEST READABILITY IN WORD

Preferences →

Spelling & Grammar →



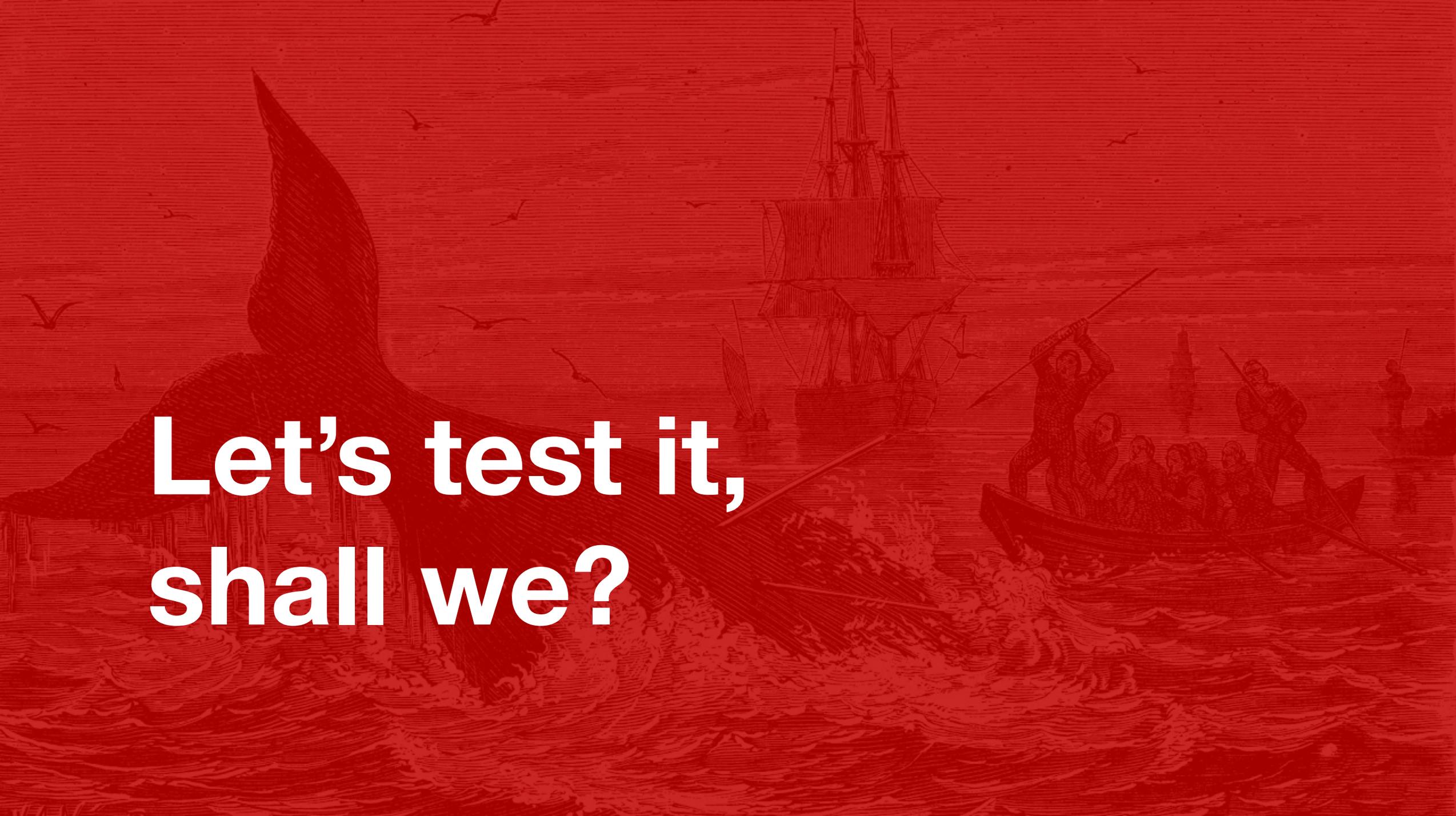
Show Readability
Statistics

Readability Statistics	
Counts	
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Flesch-Kincaid Grade Level	9.9
Passive Sentences	14.4%
<input type="button" value="OK"/>	

TEST READABILITY IN WORD

**Then run
Spell-check.**





**Let's test it,
shall we?**



The large importance attached to the harpooneer's vocation is evinced by the fact, that originally in the old Dutch Fishery, two centuries and more ago, the command of a whale ship was not wholly lodged in the person now called the captain, but was divided between him and an officer called the Specksnyder.

Grade Level: 23



The importance of the harpooneer's role goes back to the old Dutch Fishery. There, two centuries and more ago, the command of a whale ship was not wholly lodged in the person now called the captain. Instead, the command was divided between him and an officer called the Specksnyder.

Grade Level: 23



The importance of the harpooneer's role goes back to the old Dutch Fishery. There, two centuries and more ago, the command of a whale ship was not wholly lodged in the person now called the captain. Instead, the command was divided between him and an officer called the Specksnyder.

Grade Level: 8



Thanks,

Math.

25

Limit each sentence to 25 words.

15

Average sentence length of 15 words.

75

Limit each paragraph to 75 words.

1

One thought per sentence.